

MAXIMIZING SAVINGS CAN BE ACHIEVED THROUGH EFFORTS BEYOND JUST SOURCING



Many procurement organizations are actively seeking better, faster ways to realize savings. They are finding that there are more efficient models that reduce organizational strain and maximize time and value.

...allowing the business to leverage a savings center provides the procurement team both the time and analytics they need to extract significant value from their supply chains.



SAVINGS DESK TEAM

Sourcing Efforts

Lead a formal strategic sourcing methodology across pipeline of sourcing initiatives.



COST REDUCTIONS

- Tactical RFx Fulfillment
- Strategic Sourcing Projects
- Category Strategy
- Supplier Rationalization

Spend Visibility

Conduct scheduled and detailed analysis of transactional spend and supplier data.



ANALYTICS

- Transactional Spend
- Category Analysis
- Tail-Spend Consolidation
- Taxonomy Normalization

Supplier Quality

Gathers supplier quality, contract and service performance data, measures and metrics.



PERFORMANCE

- Supplier Segmentation
- Scorecards / Dashboards
- Periodic Reviews
- Compliance Programs

SAVINGS IS FOUND ACROSS THE ENTIRE SPECTRUM